## **BALANCE SHEET**

As at Jun.30, 2014

Unit: VND

					Unit: VND
No.	Assets	Code	Note	Jun.30,2014	Jan.01,2014
	1	2	3	4	5
A	SHORT-TERM ASSETS (100 = 110+120+130+140+150)	100		703.150.267.847	713.042.270.001
I	Cash & Cash equivalents	110		37.664.071.820	26.583.405.717
1	Cash	111	V.01	37.664.071.820	26.583.405.717
2	Cash equivalents	112		-	-
II	Short-term financial investments	120	V.02	-	30.000.000.000
1	Short-term investments	121		-	30.000.000.000
2	Provision for devaluation of short-term investments	129		-	-
III	Short-term receivables	130		331.464.982.438	334.627.844.209
1	Trade accounts receivables	131		322.406.445.312	324.726.457.509
2	Prepayment to suppliers	132		7.658.560.696	5.874.683.390
3	Short-term intercompany receivables	133		-	-
4	Receivables on percentage of construction contract completion	134		-	-
5	Other receivables	135	V.03	5.979.367.891	8.528.765.627
6	Provision for short-term doubtful debts	139		(4.579.391.461)	(4.502.062.317)
IV	Inventories	140		323.592.461.657	312.071.736.606
1	Inventories	141	V.04	324.190.647.297	312.071.736.606
2	Provision for devaluation of inventories	149		(598.185.640)	-
V	Other short-term assets	150		10.428.751.932	9.759.283.469
1	Short-term prepaid expenses	151		2.099.538.231	2.751.500.087
	VAT deductible	152		241.977.743	881.116.934
3	Tax and accounts receivable from State budget	154	V.05	154.830.204	-
4	Other short-term assets	158		7.932.405.754	6.126.666.448
В	LONG-TERM ASSETS (200 = 210+220+240+250+260)	200		304.154.052.120	306.731.130.334
I	Long-term receivables	210		-	-
1	Long-term receivables from customers	211		-	-
2	Capital receivable from subsidiaries	212		-	-
3	Long-term inter-company receivables	213	V.06	-	-
	Other long-term receivables	218	V.07	-	-
5	Provision for long-term doubtful debts	219		-	-
II	Fixed assets	220		278.691.595.013	283.511.372.844
1	Tangible fixed assets	221	V.08	224.346.445.728	227.192.731.395
	- Historical cost	222		408.329.170.691	394.715.050.385
	- Accumulated depreciation	223		(183.982.724.963)	(167.522.318.990)
2	Finance leases fixed assets	224	V.09		<u>`</u> -
	- Historical cost	225			-
	- Accumulated depreciation	226		-	-
3	Intangible fixed assets	227	V.10	51.543.416.524	51.888.354.748
	- Historical cost	228		55.189.739.470	54.892.739.470
	- Accumulated depreciation	229		(3.646.322.946)	(3.004.384.722)

4	Construction in progress	230	V.11	2.801.732.761	4.430.286.701
III	Property investment	240	V.12	-	-
	- Historical cost	241		-	-
	- Accumulated depreciation	242		-	-
IV	Long-term financial investments	250		11.239.801.652	11.531.142.437
1	Investment in subsidiaries	251		-	-
2	Investment in associate or joint-venture companies	252		-	-
3	Other long-term investments	258	V.13	20.626.000.000	20.626.000.000
4	Provision for devaluation of long-term financial investments	259		(9.386.198.348)	(9.094.857.563)
V	Other long-term assets	260		14.222.655.455	11.688.615.053
1	Long-term prepaid expenses	261	V.14	8.984.686.768	6.784.049.278
2	Deferred income tax assets	262	V.21	5.237.968.687	4.904.565.775
3	Others	268		-	-
VI.	Goodwill	269		-	-
	TOTAL ASSETS $(270 = 100+200)$	270		1.007.304.319.967	1.019.773.400.335

	RESOURCES	Code	Note	Jun.30,2014	Jan.01,2014
	1	2	3	4	5
A	LIABILITIES (300 = 310+330)	300		348.216.031.232	389.208.261.991
I	Short-term liabilities	310		346.574.417.556	386.985.482.162
1	Short-term borrowing	311	V.15	89.312.113.384	108.760.969.774
2	Trade accounts payable	312		177.807.037.879	190.361.310.709
3	Advances from customers	313		9.944.875.844	20.689.910.321
4	Taxes and payable to state budget	314	V.16	10.273.992.551	10.589.250.715
5	Payable to employees	315		9.889.917.988	21.329.777.541
6	Payable expenses	316	V.17	25.541.150.547	25.868.651.820
	Intercompany payable	317		-	-
8	Payable in accordance with contracts in progress	318		-	-
	Other short-term payables	319	V.18	23.805.329.363	8.548.204.558
10	Provision for short-term liabilities	320		-	-
11	Bonus and welfare fund	323		-	837.406.724
II	Long-term liabilities	330		1.641.613.676	2.222.779.829
1	Long-term accounts payable-Trade	331		-	-
2	Long-term intercompany payable	332	V.19	-	-
3	Other long-term payables	333		1.641.613.676	2.222.779.829
4	Long-term borrowing	334	V.20	-	-
5	Deferred income tax payable	335	V.21	-	-
6	Provision for unemployment allowance	336		-	-
7	Provision for long-term liabilities	337		-	-
8	Unrealised revenue	338		-	-
9	Scientific and Technological Development fund	339		-	-
В	OWNER'S EQUITY	400		657.141.231.166	628.503.626.930
I	Capital sources and funds	410	V.22	657.141.231.166	628.503.626.930
1	Paid-in capital	411		267.137.970.000	178.093.360.000
2	Capital surplus	412		140.470.629.894	229.515.239.894
3	Other capital of owner	413		-	-
4	Treasury stock	414		-	

5 Asset revaluation differen	nces	415			
6 Foreign exchange differe		416			-
7 Investment and developn		417		171.187.342.434	129.298.538.315
8 Financial reserve fund		418		17.809.336.000	17.809.336.000
9 Other fund belong to own	ner's equity	419		-	-
10 Retained after-tax profit		420		60.535.952.838	73.787.152.721
11 Capital for construction v	work	421		-	-
I Budget sources		430		-	-
1 Bonus and welfare funds		431		-	-
2 Budgets		432	V.23	-	-
3 Budget for fixed asset		433		-	-
MINARITY INTERES	T	500		1.947.057.569	2.061.511.414
TOTAL RESOURCES		440		1.007.304.319.967	1.019.773.400.335

## **INCOME STATEMENT**

**Quarter 2/2014** 

T4	C-1-	NT 4	Accumulation fr. Jan. 01 to Jun. 30			
Items	Code	Note	2014	2013		
1	2	3	4	7		
1. Revenue of sales and services	01	VI.25	851.769.702.664	705.325.131.123		
2. Deductions	02		79.526.132.713	65.856.993.641		
3. Net sales and services ( 10 = 01 - 02 )	10		772.243.569.951	639.468.137.482		
4. Cost of sales	11	VI.27	561.557.548.065	447.365.588.367		
5. Gross profit (20= 10-11)	20		210.686.021.886	192.102.549.115		
6. Financial income	21	VI.26	3.172.085.082	2.027.680.407		
7. Financial expenses	22	VI.28	4.850.708.551	6.185.067.346		
- In which: Interest expense	23		3.819.612.392	2.565.936.993		
8. Selling expenses	24		71.401.614.813	74.256.126.163		
9. General & administrative expenses	25		61.140.049.655	52.597.452.900		
10. Net operating profit [30=20+(21-22)-(24+25)]	30		76.465.733.949	61.091.583.113		
11. Other income	31		4.972.487.419	1.134.339.545		
12. Other expenses	32		6.773.623	23.370.216		
13. Other profit (40=31-32)	40		4.965.713.796	1.110.969.329		
14. Profit or loss in joint venture	45		-	-		
15. Profit before tax ( 50=30+40)	50		81.431.447.745	62.202.552.442		
16. Current corporate income tax expenses	51	VI.30	17.343.351.664	11.144.117.296		
17. Deferred corporate income tax expenses	52	VI.30	(333.402.912)	2.235.310.937		
18. Profit after tax (60=50-51-52)	60		64.421.498.993	48.823.124.209		
18.1 Profit after tax of minorities	61		(114.453.845)	(100.235.078)		
18.2 Profit after tax of the parent company's shareholders	62		64.535.952.838	48.923.359.287		
19. EPS (VND/share)	70		2.705	2.747		

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)

Unit: VND

NIa	Itama	C- 3	No.4-	Accumulation fr. Jan. 01 to Jun. 30		
No.	Items	Code	Note -	2014	2013	
1	2	3	4	5	6	
[ <b>C</b>	CASH FLOWS FROM OPERATING ACTIVITIES:					
1 P	Profit before tax	01		81.431.447.745	62.202.552.442	
2 A	Adjustment in accounts					
F	Fixed assets depreciation	02		17.102.344.197	14.894.666.144	
	Provisions	03		966.855.569	1.910.210.244 1.040.810.430	
	Jnrealized foreign exchange difference loss/gain	04		735.824.824	1.040.810.430	
L	oss/gain from investment	05		(1.117.461.220)	(3.029.145.637)	
L	oan interest expenses	06		3.819.612.392 <b>102.938.623.507</b>	2.565.936.993 <b>79.585.030.616</b>	
3 C	Operating profit before the changes of current capital	08		102.938.623.507		
	Changes in accounts receivable	09		4.046.170.003	(1.645.428.118)	
C	Changes in inventories	10		(12.118.910.691)	(1.645.428.118) (60.037.158.770)	
C	Changes in trade payables (interest payable, income tax payable)	11		(41.587.908.080)	62.278.142.871	
	Changes in prepaid expenses	12		586.677.607	1.025.934.788	
L	oan interest paid	13		(3.925.220.760)	(2.547.232.785)	
C	Corporate income tax paid	14		(17.562.290.865)	(20.113.571.764)	
	Other receivables	15		1.398.015.450	(20.113.571.764) 1.512.558.718	
	Other payables	16		(19.218.963.400)	(7.558.771.704)	
	Net cash provided by (used in) operating activities	20		14.556.192.771	52.499.503.852	
	CASH FLOWS FROM INVESTING ACTIVITIES:					
1 C	Cash paid for purchase of capital assets and other long-term assets	21		(15.144.517.202)	(9.450.797.859)	
2 C	Cash received from liquidation or disposal of capital assets and other long-term assets	22		-	1.011.818.184	
	Cash paid for lending or purchase debt tools of other companies	23		-	_	
4 V	Vithdrawal of lending or resale debt tools of other companies	24	<u> </u>	-	-	
	Cash paid for joining capital in other companies	25		-	-	
	Vithdrawal of capital in other companies	26		30.000.000.000	-	
7 C	Cash received from interest, dividend and distributed profit	27		1.117.461.220	516.768.735	
N	Net cash used in investing activities	30		15.972.944.018	(7.922.210.940)	
III C	CASH FLOWS FROM FINANCING ACTIVITIES:					
1 C	Cash received from issuing stock, other owners' equity	31		-	_	
	Cash paid to owners' equity, repurchase issued stock	32		-	-	
3 C	Cash received from long-term and short-term borrowings	33	<u> </u>	117.572.252.333	81.258.848.716	
4 C	Cash paid to principal debt	34	<u> </u>	(137.021.108.723)	(90.464.284.329)	
5 C	Cash paid to financial lease debt	35		-		
6 D	Dividend, profit paid for owners	36		-	(12.466.535.200)	
_N	Net cash (used in) provided by financing activities	40	<u> </u>	(19.448.856.390)	- (21.671.970.813)	
N	Net cash during the period (50=20+30+40)	50	tt	11.080.280.399	22.905.322.099	
	CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60	<b>†</b>	26.583.405.717	37.317.855.539	
	nfluence of foreign exchange change	61	tt	385.705	_	

<u></u>	g	 	
CASH AND CASH EQUIVALENTS AT END OF YEAR	70	37.664.071.821	60.223.177.638